

# **VIETNAM DAILY**

# [Market Commentary]

Domestic market closed down on the correction of banking and real estate stocks with increased liquidity

# [Futures/ETFs]

Futures contracts fell alongside the underlying market

# [Market Movers]

MBB, HVN

July 6, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,126.22	-0.74
VN30	1,119.44	-0.91
VN30 futures	1,116.00	-0.71
Hanoi	225.08	-1.21
HNX30	431.52	-1.22
UPCoM	85.09	-0.37
USD/VND	23,755	-0.01
10-yr govt bond (%)	2.69	+3
Overnight rate (%)	0.55	-5
Oil (WTI, \$)	72.06	+0.38
Gold (LME, \$)	1,916.76	+0.08



# Market Commentary

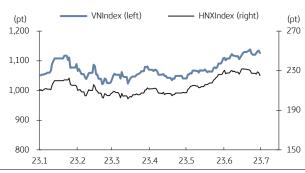
VNIndex 1,12	26.22P (-0.74%)
Volume (mn shrs)	870.6 (+23.1%)
Value (U\$mn)	783.6 (+8.2%)
HNXIndex Z	225.08P (-1.21%)
Volume (mn shrs)	109.1 (+9.4%)
Value (U\$mn)	71.5 (+23.7%)
UPCoM	85.09P (-0.37%)
Volume (mn shrs)	45.9 (-25.9%)
Value (U\$mn)	25.5 (-9.2%)

Domestic market closed down on the correction of banking and real estate stocks with increased liquidity. Foreigners were net sellers, focusing on Sacombank (STB, -2.7%), Vietcombank (VCB, -1.3%), and Vinamilk (VNM, +1.0%).

According to the General Statistics Office (GSO), last month's textiles and garments exports went up 19.2% MoM to USD3,100 million, boosting TNG Investment and Trading (TNG, +1.03%), Binh Thanh Import-Export Production & Trade (GIL, +6.87%).

The Vietnam Association of Seafood Exporters and Producers (VASEP) said that June seafood exports were estimated at USD750 million (-25.2% YoY), driving Sao Mai Group (ASM, -1.73%), Nam Viet Corporation (ANV, -0.4%) down.

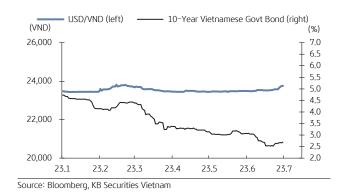
Net foreign buy (U\$mn) -13.8



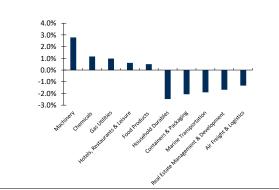
# VN Index & HNX Index

Source: Bloomberg, KB Securities Vietnam

#### USD/VND & 10-year government bond rates



#### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

#### Vietnam – 3-mth cumulative net foreign buy





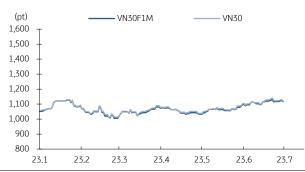
# **Futures/ETFs**

VN30	1,119.44P (-0.91%)
VN30 futures	1,116.0P (-0.71%)
Open	1,122.5P
High	1,124.3P
Low	1,111.2P
<b>~</b> · ·	1 ( 1 7 10 ( 101 00)

Futures contracts fell alongside the underlying market. The basis opened at – 7.26 bps, then fluctuated around –5.1 bps before closing at –3.44 bps. Trading volume increased today.

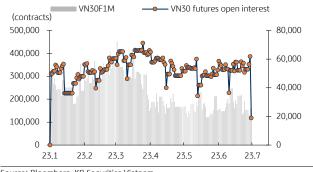
Contracts 164,340 (+21.2%)

#### VN30 futures & VN30 index



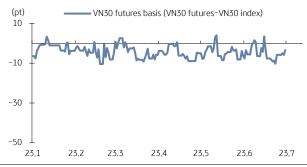
Source: Bloomberg, KB Securities Vietnam

### VN30 futures volume & open interest

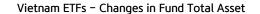


Source: Bloomberg, KB Securities Vietnam

## Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

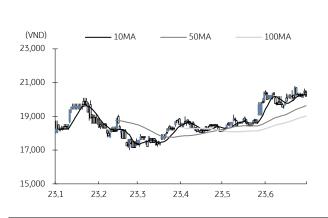




Source: FiinPro, KB Securities Vietnam

# **Market Movers**

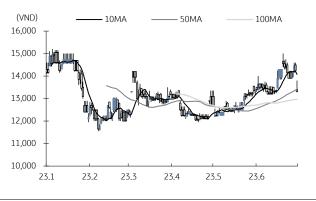




- MBB closed down 1% to VND 20,200/share.
- MBB announced its tentative plan to pay 15% stock dividends from earnings retained by the end of 2022. Accordingly, the bank would issue approximately 680 million shares for this tranche, and the record date is Jul 17, 2023.

Source: Bloomberg, KB Securities Vietnam

## Vietnam Airlines (HVN)



- HVN closed down 6.7% to VND 13,300/share.
- Most recently, the Ho Chi Minh Stock Exchange (HoSE) issued a decision to transfer HVN shares from controlled to limited transactions, starting from July 12, 2023. It explained that HVN was 45 days late to submit 2022 audited financial statements. Thus, 2.2 billion HVN shares will only be traded in the afternoon.

# **KBSV Model Portfolio**

# **KBSV Research Team**

# Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.91%	0.44%
Cum. return	11.37%	19.80%

#### Performance vs VN30 Index



# KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/07/06	Daily return (%)	Cumulative return (%)	M ain investment catalysts
Mobile World					- Optimizing revenue from DMG & TGDD chains
(MWG)	19/08/09	43,200	-0.3%	11.8%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
SSI Securities					- Maintaining the leading position in terms of outstanding margin lending
(SSI)	23/01/30	26,300	0.4%	25.5%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	72,600	-1.5%	26.3%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Tien Phong Bank					- NIM remains stable thanks to cheap mobilized capital
(TPB)	21/11/11	18,200	0.6%	3.4%	- The leading bank in the field of digitalization
()					- The corporate bond risk is expected to abate in 2023
Dabaco Group					- Pork and chicken price are expected to be on recovery path in 2023
(DBC)	23/01/30	24,000	3.2%	40.4%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	74,600	-0.3%	253.6%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	01/31/2020	29,350	-0.7%	55.3%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	95,200	1.0%	29.7%	- Expectation on global oil price recovery
( <i>)</i>					- Attractive valuation
Hoa Phat Group					- Steel consumption starts to rebound
(HPG)	19/12/04	27,000	0.2%	142.5%	- Construction steel prices show signs of rising again
· - /					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	30,050	1.9%	192.5%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COV ID-19 scare

# **Market Monitors**

# Ho Chi Minh – Net foreign buys/sells

Chg	For. own	Net buy
(%)	(%, -1d)	(VND bn)
0.2%	25.7%	54.3
1.9%	19.4%	23.8
7.0%	14.5%	22.0
-0.7%	27.2%	20.4
0.4%	43.4%	20.4
Chg	For. own	Net sell
(%)	(%, -1d)	(VND bn)
-2.7%	25.6%	-122.9
-1.3%	23.6%	-77.9
1.0%	53.9%	-68.9
-3.4%	43.5%	-36.5
	(%) 0.2% 1.9% 7.0% -0.7% 0.4% Chg (%) -2.7% -1.3% 1.0%	(%) (%, -1d)   0.2% 25.7%   1.9% 19.4%   7.0% 14.5%   -0.7% 27.2%   0.4% 43.4%   Chg For. own   (%) (%, -1d)   -2.7% 25.6%   -1.3% 23.6%   1.0% 53.9%

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Oil, Gas & Consumable Fuels	7.1%	PLX, PGC, CNG, GSP
Chemicals	6.1%	GVR, DGC, DPM, DCM
Marine Transportation	4.6%	VSC, VOS, SKG, VTO
Capital Markets	4.4%	SSI, VND, HCM, VCI
Metals & Mining	4.2%	HPG, HSG, NKG, KSB
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Containers & Packaging	-3.4%	TDP, SVI, MCP, TPC
Paper & Forest Products	-3.3%	DHC, HAP, HHP, VID
Household Durables	-3.3%	TTF, GDT, EVE, SAV
Textiles, Apparel & Luxury Goods	-2.3%	PNJ, TCM, MSH, GIL
Air Freight & Logistics	-2.2%	TMS, SCS, STG, ASG

Source: Bloomberg, KB Securities Vietnam

# Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%, −1d)	Net buy (VND bn)
SHS	0.0%	8.3%	26.5
TNG	1.0%	19.0%	2.3
VCS	-0.2%	2.9%	1.7
MBS	1.6%	0.7%	1.5
CEO	-2.9%	5.1%	0.6
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-2.4%	20.8%	-21.9
IDC	-0.9%	1.1%	-21.4
-			
VNR	-1.6%	27.2%	-1.0
VNR BVS	-1.6% -1.2%	27.2% 5.4%	-1.0 -1.0
		-	

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Metals & Mining	22.9%	HPG, HSG, NKG, KSB
Marine Transportation	18.5%	VSC, VOS, SKG, VTO
Pharmaceuticals	14.7%	DHG, IMP, TRA, DBD
Building Products	14.6%	VGC, BMP, SHI, DAG
Electrical Equipment	11.0%	GEX, SAM, CAV, RAL
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Electric Utilities	-4.0%	PGV, NT2, PPC, TTA
Beverages	-3.8%	SAB, BHN, SMB, SCD
Household Durables	-2.9%	TTF, GDT, EVE, SAV
Passenger Airlines	-2.4%	VJC, HVN
Health Care Providers & Services	-2.2%	TNH, JVC, VMD

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
		, ·		USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	103,308 (4.4)	22.5	68.0	62.2	14.7	2.5	2.7	1.7	1.7	- 1.2	-2.7	-5.3	-
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	92,971 (3.9)	26.6	7.7	7.2	35.9	19.4	17.7	1.4	1.1	-2.9	-0.9	-0.9	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	100,947 (4.3)	17.8	15.5	14.0	-7.6	11.0	11.9	1.7	1.6	-2.0	-0.2	- 1.5	
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3.768)	557,781 (23.7)	31.3	-		6.7	- 1.8	-3.4	0.8	0.8	-2.0	-4.0	5.9	
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	72,913 (3.1)	11.6	23.0	15.9	13.7	8.1	11.3	1.7	1.6	- 1.8	- 1.8	1.3	
	DXG	DATXANHGROUP	21,130	12,594 (547)	263,895 (11.2)	13.9	42.9	33.4	-	2.3	2.9	0.9	0.9	-3.6	-2.0	-2.0	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	88,700 (3.8)	6.3	14.4	12.8	11.7	22.3	20.2	2.8	2.3	- 1.3	-1.2	1.7	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	54,203 (2.3)	12.7	12.3	9.2	-5.3	20.3	20.6	1.9	1.6	-0.9	- 1.2	- 1.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	140,280 (6.0) 155,970	0.0	5.8	4.8	14.3	15.8	16.2	0.8	0.7	- 1.3	-3.4	-3.5	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	(6.6)	1.4	8.7	7.3	50.3	16.1	17.5	1.1	1.0	-0.7	- 1.8	2.3	
Banks	VPB	VIETNAM PROSPERI	15,296	101,381 (4.406) 73,327	316,297 (13.4) 234,636	0.0	9.5	6.8	18.8	11.6	14.0	1.1	1.0	-2.0	- 1.8	- 1.5	
	MBB	MILITARYCOMMERC	16,173	(3.187) 40,641	( 10.0) 43,711	0.0	4.8	4.2	14.6	23.5	22.1	1.0	0.8	- 1.0	-0.5	- 1.2	
	HDB	HDBANK	16,320	(1.766) 33,548	(1.9) 473,336	4.2	4.9	4.7	23.3	22.9	20.4	1.0	0.9	- 1.4	-0.8	-5.2	
	STB	SACOMBANK	18,600	(1.458) 28,732	(20.1) 89,045	14.0	7.8	4.9	26.5	18.6	24.0	1.2	1.0	-2.7	- 1.5	2.8	
	TPB	TIEN PHONG COMME	14,821	(1.249) 22,745	(3.8) 163,118	0.0	4.8	4.2	37.4	20.0	19.6	1.0	0.8	0.6	0.6	- 1.8	
	EIB	VIETNAM EXPORT-I	15,417	(988) 45,950	(6.9) 44,291	0.2		-	27.3	16.3	16.5	-	-	- 1.2	-5.0	-4.8	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(1.9) 7,399	21.0	16.1	14.7	15.8	10.0	10.3	1.6	1.5	0.4	1.6	0.1	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(0.3)	14.2	-	-	9.1	13.7	-	-	-	3.3	4.1	3.1	
	SSI	SSI SECURITIES C	20,676	(867) 9,108	(22.3) 206,992	55.4	15.2	13.5	-3.2	11.3	11.9	1.6	1.4	0.4	3.3	4.6	
Securities	VCI	VIETCAP	21,154	(396) 8,907	(8.8) 194,465	71.9	17.2	15.2	-4.0	15.0	15.6	2.5	2.3	2.4	10.7	14.2	
	HCM	HOCHIMINHCITY	22,265	(387) 5,734	(8.3) 679,388	52.4	18.2	16.6	- 19.0	10.3	10.2	1.7	1.6	0.2	5.7	6.9	
	VND	VNDIRECTSECURIT	6,983	(249)	(28.8) 369,236	27.2	12.9	12.8	36.3	12.2	11.5	1.5	1.4	-6.5	-4.0	-6.5	
	VNM	VIETNAM DAIRYP	109,000	(9.900) 123,447	(15.7) 20,904	42.1	16.9	15.6	4.0	28.9	31.1	4.5	4.4	1.0	- 1.9	6.2	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(0.9) 101,805	36.9	20.3	18.4	7.3	21.6	22.0	3.8	3.9	-0.3	-0.4	-4.1	
	MSN	MASAN GROUP CORP	79,250	(4.855) 13,801	(4.3) 19,795	16.5	32.2	16.1	-51.9	8.0	12.9	3.8	2.9	0.3	0.8	3.3	
	HNG	HOANG ANH GIA LA	12,450	(600)	(0.8)	48.8	-	-	-		-	-	-	-1.8	-7.2	- 1.8	
ndustrials	VJC		131,800	(3.001) 9,976	(3.2) 41,976	11.0	81.5	44.3	-88.5	5.9	11.2	-	-	0.0	0.2	-3.5	
ransport)	GMD	GEMADEPTCORP	33,100	(434) 5,398	(1.8) 212,867	10.8	10.5	16.8	-57.0	24.8	12.1	1.9	1.8	-0.6	3.5	2.9	
	CII		22,600	(235) 2,083	(9.0) #N/A	38.4	14.3	11.6	65.7	2.4	3.8	0.9	0.9	-4.0	-2.5	-1.1	
Industriala	ROS	FLC FAROS CONSTR	3,670	(091) 10,411	(#N/A) 420,741	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	(452) 5,438	(17.9) 42,445	37.7	-	-	- 14.4	-	-	-	-	-1.0	1.6	5.0	
goods)	CTD	COTECCONS CONSTR	73,200	(236) 18,419	(1.8) 70,314	3.6	25.5	21.5	-52.4	2.5	2.8	-	-	-0.3	1.3	4.5	
	REE	REE	45,066	(800)	(3.0)	0.0	11.4	10.9	-4.5	15.9	15.3	1.6	1.5	-0.8	2.0	3.2	

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	(X)	EP S C A G	ROE	(%)	P/B	( X)	Pe	rforma	ince (%	a)
	Code	company name	riice	(VNDDN, USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	64,285 (2.7)	46.1	15.2	14.2	- 17.5	19.0	18.2	2.8	2.6	1.0	0.6	0.1	-6
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578	21,020	31.4	11.9	10.0	- 10.5	14.4	19.8	1.9	1.9	-0.7	-3.2	- 10.4	4
	PPC	PHA LAI THERMAL	26,200	(365)	4,252	34.1	14.9	6.1	-5.1	6.9	15.7	-	-	-0.3	0.3	-2.1	26
	HPG	HOA PHAT GRP JSC	24,986	145,287	645,445 (27.4)	18.0	18.5	12.5	21.9	9.2	11.7	1.5	1.4	0.2	4.7	24.1	50
	DPM	PETROVIETNAM FER	17,400	(8.314) 6,809 (296)	(27.4) 101,679 (4.3)	36.5	9.2	10.5	-0.5	11.8	10.9	0.9	1.0	- 1.5	0.6	6.9	- 18
Materials	DCM	PETROCA MAU FER	13,650	7,226	122,415	46.5	11.8	8.8	-4.5	11.6	15.8	1.4	1.3	- 1.3	3.2	6.9	2
	HSG	HOA SEN GROUP	18,314	11,063 (481)	269,326	38.9	-	14.4	67.9	-0.7	6.7	1.0	0.9	- 1.8	0.0	4.9	46
	AAA	ANPHATBIOPLAST	12,864	3,138	65,671	97.2	16.0	13.7	17.2	6.2	7.2	-	-	1.8	6.5	- 1.3	66
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	35,832	4.6	16.5	16.0	-51.0	12.9	11.9	2.0	1.9	0.0	7.5	3.6	2
Energy	PVD	PETROVIETNAMDRI	17,727	9,854 (428)	134,873	39.9	41.3	12.9	- 11.9	4.6	7.9	1.0	0.9	-2.0	2.0	3.3	4
	PVT	PETROVIETTRANSP	17,900	5,793	80,370 (3.4)	35.9	8.3	7.4	2.2	14.5	14.5	1.1	1.0	- 1.3	1.1	6.9	
	MWG	MOBILEWORLD INV	46,500	65,024	165,621 (7.0)	0.0	22.1	12.7	14.4	11.1	17.5	2.5	2.2	-0.3	1.2	3.3	
	PNJ	PHUNHUANJEWELR	65,625	19,895	67,179 (2.9)	0.0	13.8	11.2	2.4	20.3	22.4	2.5	2.1	- 1.5	-3.2	-0.3	- 1
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261	1,466	70.6	-	-	-	-	-	-	-	- 1.4	- 1.4	6.2	5
· · · · ,	FRT	FPT DIGITAL RETA	16,348	2,227	75,230	30.3	89.6	24.9	-75.2	4.7	16.3	4.5	3.8	-0.7	11.2	30.0	2
	PHR PHUOC HOA RUBBER 61,900	8,387	34,067	34.6	11.4	11.4	41.2	17.6	15.8	1.9	1.6	-0.3	6.0	5.0	2		
	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	5,384 (0.2)	45.4	13.8	12.7	10.7	25.6	24.6	3.5	2.9	- 1.3	1.9	16.7	5
Healthcare	PME	PYMEPHARCOJSC	80,200	6,016	# N/A (# N/A)	11.7	-	-	1.6	-	-	-	-	-		-	
IT	FPT	FPTCORP	49,275	61,301 (2.664)	81,352 (3.5)	0.0	16.0	13.2	15.5	27.5	28.0	3.9	3.4	-0.3	-0.8	0.6	1

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

# Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

#### **Retails & Consumers**

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

# Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

# Information Technology, Utilities

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

## Oil & Gas, Chemicals

Pham Minh Hieu – Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

# Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Ho Duc Thanh – Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen – Analyst uyenvt@kbsec.com.vn

#### Strategy, Investment Themes

Thai Huu Cong – Analyst congth@kbsec.com.vn

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.